

Latest Version: 15.0

Question: 1

Users at Universal Containers (UC) adhere to the following process for expense reports:

- Create the expense report.
- Attach receipts in an Expenses app.
- Send the report to the accountant to review and approve.

An administrator needs to enable this app for Salesforce Mobile.

What should the administrator consider from the Users perspective?

- A. A user can create records, attach receipts as photos, and submit for approval.
- B. A user can create list views, attach receipts as photos, and submit records for approval.
- C. A user can search Salesforce Records, attach receipts as photos, and approve records from Chatter.
- D. A user can utilize Search, create list views, and receive record push notifications from Chatter.

Answer: A

Question: 2

Which three objects can be added as Campaigns Members? Choose 3 answers

- A. Contacts
- B. Leads
- C. Accounts
- D. Person Account
- E. Individuals

Answer: A, B, C

Question: 3

Which setting on a profile makes a tab not accessible on the All Tabs page or visible in any app, but still allows a user Multiple Books to view records that would normally be found under this tab?

- A. App Permissions
- B. Object Permissions
- C. Tab Settings
- D. Org-wide Defaults

Answer: C

Question: 4

Ursa Major Solar tracks both user issues and customer issues. A user issue can be logged as:

- new
- waiting for reply
- closed

A customer issue can be logged as:

- new
- working
- closed

An administrator needs to track both case types. Which features should be used?

- A. Workflows and Automated Case Users
- B. Page Layouts and Process Builder
- C. Record Types and Support Processes
- D. Page Layouts and Record Types

Answer: C

Question: 5

Ursa Major Solar's default, organization-wide sharing for accounts is set to public read/write. The administrator needs to ensure that marketing never modifies an account record.

Which action should the administrator take to accomplish this goal?

- A. Switch organization-wide default sharing to public read only.
- B. Remove edit access on accounts from the custom marketing profile.
- C. Assign a permission set to marketing users which removes edit permission.
- D. Separate the marketing role hierarchy from the sales role hierarchy.

Answer: B