

# Latest Version: 6.0

## Question: 1

You are considering using commitment management with internal orders. Where do you need to activate commitment management? Note: There are 2 correct answers to this question.

- A. In the controlling area
- B. In the order type
- C. In individual internal order master data
- D. In the version

**Answer: AB**

## Question: 2

Which type(s) of Profitability Analysis update(s) the cost of goods sold at the time of delivery only?

- A. Costing-based
- B. Margin analysis
- C. Combined profitability analysis
- D. Both margin analysis and costing-based

**Answer: B**

## Question: 3

Which of the following values can be calculated using results analysis? Note: There are 3 correct answers to this question.

- A. Gross margin
- B. Cost of sales
- C. Reserves for unrealized costs
- D. Work in progress
- E. Cost of goods manufactured

**Answer: BCD**

## Question: 4

You want to determine which operations of the routing should be considered in a product cost calculation. How do you do this? Note: There are 2 correct answers to this question.

- A. By marking the Relevance to Costing indicator in the operation
- B. By assigning a cost center to the work center in the operation
- C. By marking the cost indicator in the control key assigned to the operation
- D. By defining a usage key in the header of the routing

**Answer: AC**

### Question: 5

You want to enable WIP calculation in Product Cost by Period. What do you need to configure?

- A. Valuation variant
- B. Settlement profile
- C. Variance variant
- D. Profitability Analysis (PA) transfer structure

**Answer: A**

### Question: 6

What are some of the characteristics of planning for internal orders? Note: There are 2 correct answers to this question.

- A. You can plan multiple versions.
- B. You can define tolerance limits for plan overspend.
- C. You can enter costs and revenues.
- D. Availability control can check against plan values.

**Answer: BC**

### Question: 7

Which statements are relevant to the cost of sales accounting method in profitability management? Note: There are 2 correct answers to this question.

- A. It presents revenues, primary expenses, changes in stock, WIP, and capitalized activities.
- B. It aims to summarize activity and situational change for a given organizational unit over a period of time.

- C. It presents the costs and revenues information in a format that is ideal for conducting margin analyses.
- D. It aims to match revenues for goods and services against sales-related expenses.

**Answer: CD**

### Question: 8

In SAP S/4HANA, you have decided to activate only account-based profitability analysis for your organization. You want to settle costs and revenue of a sales order item to a profitability segment. What do you need to configure?

- A. PA transfer structure
- B. Source structure
- C. Cost component structure
- D. Allocation structure

**Answer: B**

### Question: 9

In which module do you process profit center allocations in SAP S/4HANA?

- A. Product cost accounting
- B. General ledger accounting
- C. Account-based profitability analysis
- D. Cost center accounting

**Answer: B**

### Question: 10

You have implemented Product Cost by Sales Order in conjunction with cost-based POC results analysis in your organization. For a particular sales order item, you have the following: Plan revenue = 3000; Plan costs = 2000 Actual revenue = 1200; Actual costs = 1000 What data does the system calculate during results analysis?

- A. Revenue = 1200; Cost of sales = 1000; Capitalized revenue (revenue in excess of billings) = 200
- B. Revenue = 1500; Cost of sales = 1000; Capitalized revenue (revenue in excess of billings) = 300
- C. Revenue = 1200; Cost of sales = 1000; Revenue surplus = 200
- D. Revenue = 1500; Cost of sales = 1000; Revenue surplus = 300

**Answer: D**