

Latest Version: 18.0

Question: 1

Universal Containers wants to understand return on investment for the latest advertising buy. They currently use a private security model for all objects. What should an app builder recommend?

- A. Utilize Account Hierarchies and Roll-Up Summary fields
- B. Run an opportunities pipeline report
- C. Change to a public security model
- D. Configure Campaign Hierarchies and Campaign statistics

Answer: B

Question: 2

What are two capabilities of Schema Builder? Choose 2 answers

- A. Editing custom settings
- B. Creating a new record type
- C. Showing selected objects on a page
- D. Viewing page layouts in a new window

Answer: C, D

Question: 3

Universal Containers created a custom object called Component to capture details about products sold. What approach should an app builder take to show Component as a related list on Product?

- A. Create a master-detail relationship on Product to Component. Add the Component related list to the Product page layout.
- B. Create a junction object to relate Component and Product. Add the Component related list to the Product page layout.
- C. Create a roll-up on Product. Add the Component related list to the Product page layout.
- D. Create a lookup relationship on Component to Product. Add the Component related list to the Product page layout.

Answer: A, D

Question: 4

Which three field types should be referenced by a roll-up summary field using SUM? Choose 3 answers

- A. Percent
- B. Number
- C. Date
- D. Formula
- E. Currency

Answer: A, B, E

Question: 5

A customer service representative at Cloud Kicks wants to be able to collect information from customers using a prompts. Once the questions are completed, an email should be sent to the customer with a feedback form.

What should be used to accomplish this?

- A. Einstein Next Best Action
- B. Lightning Flow
- C. Process Builder
- D. Apex Trigger

Answer: B