Total Questions: 135
Latest Version: 6.0

Question: 1

Can you use this block (Marked in Blue) in different places on your website?

A. No, you need to design the block again each time
B. Yes, you can save the block to use it in many places
C. Yes, you can send the block to the page you want it in using the Send Block button

Answer: B

Question: 2

On the user Portal account, which of the below documents is not available?

A. Quotations, Sales Orders, and Invoices
B. Manufacturing Orders, Work Orders, and Maintenance Requests
C. Projects, Tasks, and Timesheet

Answer: B

Question: 3

Which of the below statements is FALSE Regarding the Website designing?

A. Odoo offer 12 fonts only, and you have to choose from it
B. You can add any Google Font to the Website
C. You can custom different fonts for Headings & Buttons
D. Fonts are customizable only for the whole theme, not the blocks

Answer: A

Question: 4

Do you have to create the same Building Blocks for each theme?

A. No, all Building Blocks are shared across all themes and websites
B. Yes, each theme has its own Building Block style
C. No, Building Blocks could be shared between themes, but it will not be shared for other Website, each website must have a new Blocks

Answer: A

Question: 5

Can the user navigate between websites while browsing?

A. No, the user must leave the website and select the other website when clicks on (Go to Website)
B. Yes, with "Multi-website" access right

Answer: B

Question: 6

If the Recruitment module is installed, how can you publish a new job on the website?

A. Only by creating the Job Position first and then publish it on the website
B. Only from the (+ New) option on the website edit top bar, add (Job Offer), and edit its details
C. Both above answers are correct

Answer: C

Question: 7

Can you allow customers to Schedule an Appointment on the website?

A. Yes, by installing the (Appointments) App, and select the option (Online Appointment) on the Website setting
B. Yes, by installing the (Appointments) App, create and publish an Online Appointment, and add the Calendar page on a website menu

Answer: B

Question: 8

How can you allow the customer to select with whom he wants to schedule the appointment?

A. By adding the Available Employees on the Appointment setting and define it as (Chosen by the Customer)
B. By selecting the option (Chosen by the Customer) on the Appointment tab on the Employee form
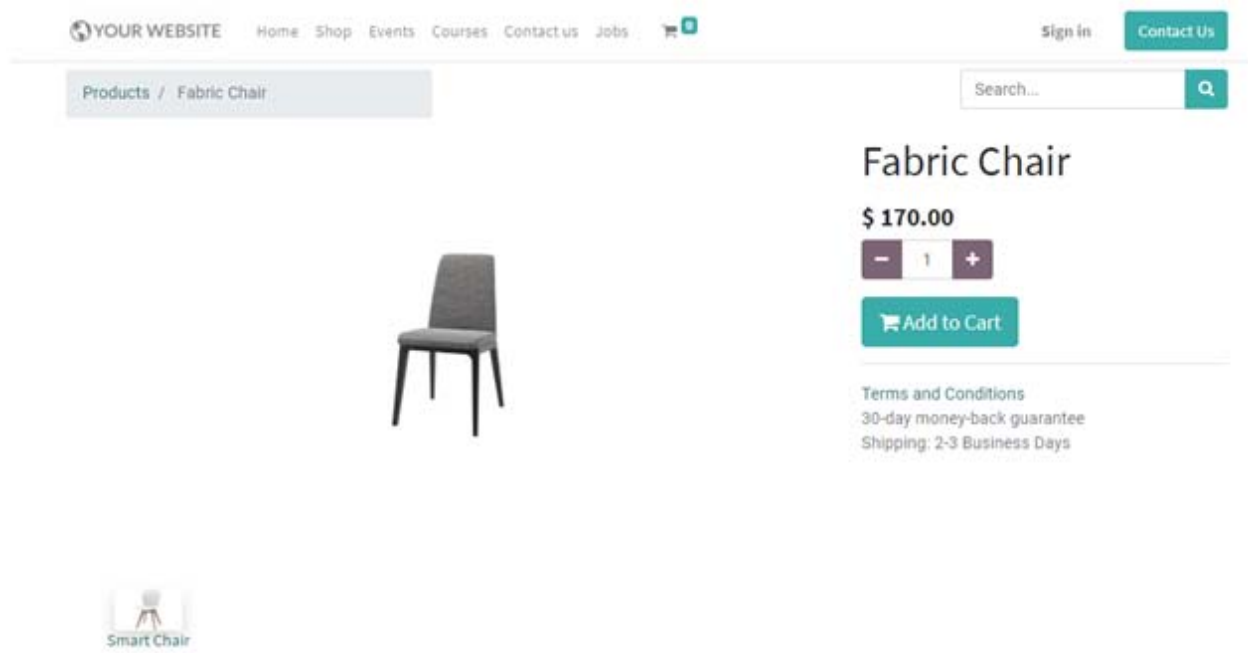
Answer: A

Question: 9

How can you publish your products in the Website?

A. All products are automatically published if the Website app is installed
B. If eCommerce is installed, the product Can be Sold, click Go to Website from the product form, and publish it from the toggle checkbox on the header editor
C. Only if the shop is active, products will be published automatically once created
D. Direct Publishing from the Product form

Answer: B

Question: 10

When the customer is visiting a product page, what option you have to choose to show a similar product as the below (Smart Chair)?

YOUR WEBSITE   Home   Shop   Events   Courses   Contact us   Jobs   🛒   Sign in   Contact Us

Products / Fabric Chair   Search...   🔍

Fabric Chair

$ 170.00

−   1   +

🛒 Add to Cart

Terms and Conditions
30-day money-back guarantee
Shipping: 2-3 Business Days

Smart Chair

A. Alternative Products (upsell)
B. Accessory Products (cross-sell)
C. Optional Products (cross-sell)

Answer: A

Question: 11

How can you show the customer other optional products to add to cart while reviewing the order before checkout?
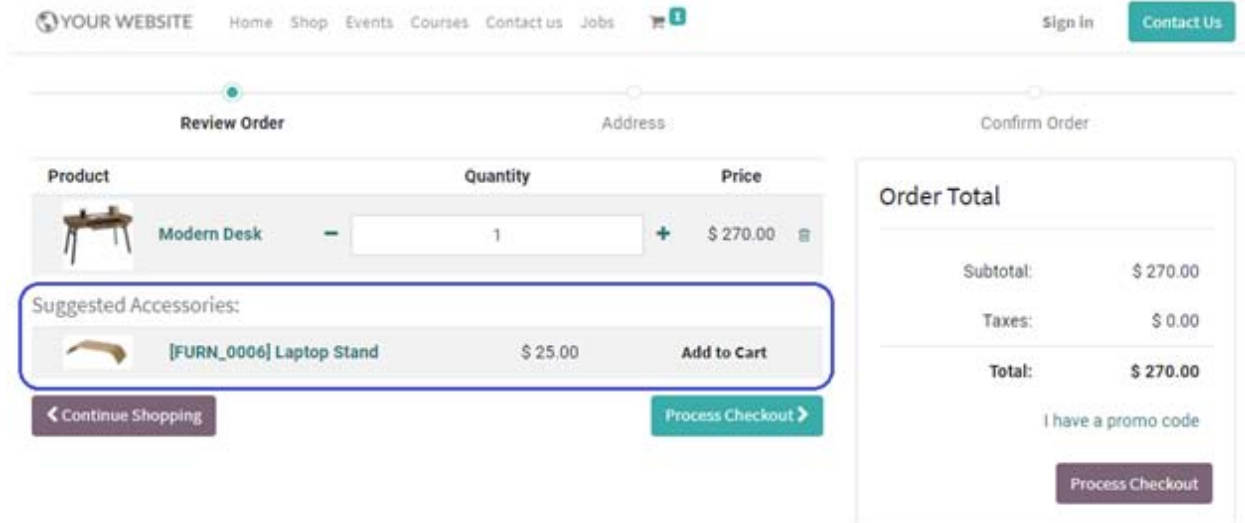
A. Alternative Products (upsell)
B. Accessory Products (cross-sell)
C. Optional Products (cross-sell)

Answer: B

Question: 12

Do you have to select the Website on the Promotion form in order to apply a Promotion Program on the website?

A. Yes, Promotion Programs are applied only on the selected Website
B. No, if no Website is selected the Promotion will be applied also
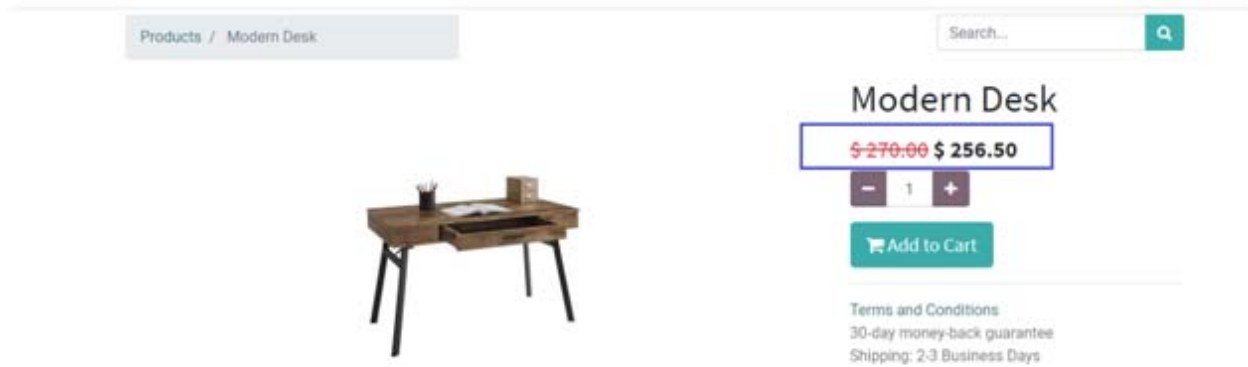
Answer: B

Question: 13

Can you customize a particular product page?

A. Yes, using the Website Builder
B. No, all product will have the same design per theme

Answer: A

Question: 14

How can you show the Original and Discounted price on the website (as the Modern Desk)?
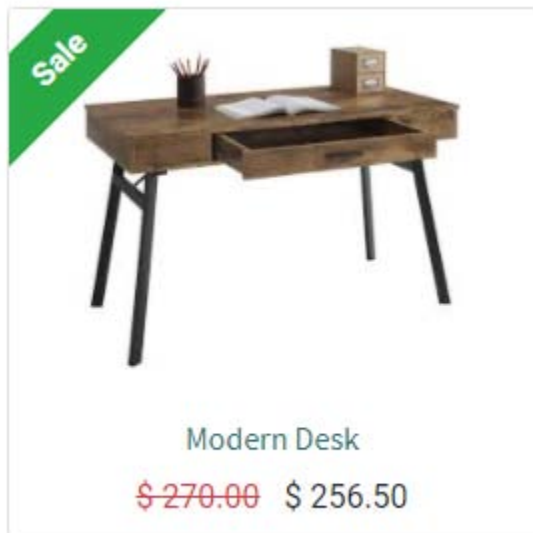

A. By adding the discount on the product form
B. By adding the discount on the website pricelist and select its discount policy as (Show public price & discount)

Answer: B

Question: 15

Can the user add a tag to the product shop card (like this Sale tag) using the Website Builder?

A. No, he can choose a Ribbon from the available Ribbons on the product only

B. Yes, he can choose a Ribbon from the available Ribbons or add a new Ribbon

Answer: B

Question: 16

Can you create a survey as a Certificate?

A. No, the eLearning app must be installed to do this option
B. No, the eLearning app must be installed to do this option

Answer: B

Question: 17

Can you limit the times that a survey could be repeated per user?

A. No, each user can pass the survey once only
B. Yes, by selecting the users allowed to retry the attempt on the survey options
C. Yes, by make Login Required on the draft survey and set the Attempts Limit

Answer: C

Question: 18

Can you set a time limit for the Survey, to be visible for the user?

A. No, there is no such feature
B. Yes, by setting Survey Time Limit, but it will not be visible for the user
C. Yes, by setting Survey Time Limit

Answer: C

Question: 19

Can you set a photo or video on the question?

A. No, it is not available
B. Yes, add the photo or the video to the question description
C. Yes, by using the Website Builder on the survey

Answer: B

Question: 20

If a survey asks for an email, how can you validate it is an email?

A. By adding a question with the type (Single Line Text Box) and select (Input must be an email) on the Answers tab
B. By adding a question with the type (email) and make it a Mandatory Answer

Answer: A

Question: 21

Can you add a score for the question type (Matrix) on a certification?
A. No
B. Yes

Answer: A

Question: 22

Which of the below you cannot use as a Trigger option on Marketing Automation Activity?

A. One day after another activity
B. One hour after a WhatsApp message is opened
C. One day after the email is Opened

Answer: B

Question: 23

Can you add sub-tasks to the task on a Project?

A. Yes, only by creating it from the Parent Task
B. Yes, either by creating it from the Parent Task, or link the Parent Task to the sub-task
C. Yes, only by link the Parent Task to the sub-task

Answer: B

Question: 24

Can you create a Recurring task to automatically create tasks?

A. No
B. Yes

Answer: B

Question: 25

How is the Analytic Account on the task is defined?

A. It is the Analytic Account from the Project
B. It is the Analytic Account from a Sales Order
C. It is defined manually

Answer: B

Question: 26

Can you change the task name?

A. Yes, but only if it didn't reach a Closing Stage
B. Yes, task name can be changed
C. Yes, but only if the task is not created from a Sales Order

Answer: B

Question: 27

Can you allow your customers to submit a ticket from the website?

A. No, tickets are submitted through email only
B. Yes, by activating the (Submit tickets with an online form) option on the Helpdesk team
C. Yes, by activating the (Website Form) option on the Helpdesk team, publishing the team, and add the page URL to a menu on the website

Answer: C

Based on this SLA Policy configuration, when is this Policy status will be applied (Passed) on a Ticket?

SLA Policies / 48 Hours Bug Solving

EDIT   CREATE

48 Hours Bug Solving

Apply on

Team	Technical Support
Minimum Priority	☆ ☆ ☆
Ticket Type	Bug
Tags	

Target

Target Type	Reaching Stage
Reach Stage	Solved
Reach In	2 days

A. When the ticket is reached the stage "Solved" within 2 days
B. When the ticket is on the "Technical Support" team, its type is "Bug", and it reached the stage "Solved" within 2 days
C. When the ticket is on the "Technical Support" team, its type is "Bug", and it reached the stage "Solved" after 2 days

Answer: B

Can you add a Timesheet without assigning it to a Task?

A. Yes

B. No

Question: 30

What will happen when you confirm a Sales Order and its line including a product with this configuration?

Product Name

Odoo Consultation

☑ **Can be Sold**
☑ **Can be Purchased**
☐ **Can be Expensed**

General Information	Variants	Sales	eCommerce	Point of Sale	Pur

Invoicing

Service Invoicing Policy	○ Prepaid
	● Timesheets on tasks
	○ Milestones (manually set quantities on order)
Service Tracking	○ Don't create task
	○ Create a task in an existing project
	● Create a task in sales order's project
	○ Create a new project but no task

A. Task is created in a new Project, and you can invoice the ordered quantities at any time
B. Task is created in a new Project, and you can invoice only the delivered quantities when it equals the ordered quantities
C. Task is created in a new Project, and you can invoice timesheeted (delivered) quantities

Question: 31

How is the "Timesheet Costs" on the Project Overview is calculated?

A. The recorded timesheet on tasks, multiplied with the "Timesheet Cost" on the Product
B. The recorded timesheet on tasks, multiplied with the "Timesheet Cost" on the Employee
C. The recorded timesheet on tasks, multiplied with the "Timesheet Cost" on the Task

Answer: B

Question: 32

Can you use the Timesheet App offline?

A. Yes, timesheet could be logged offline and synced later
B. No, it needs internet connection to log timesheet

Answer: A

Question: 33

How can you add a Hierarchy for accounts on the financial reports?

A. By configuring the Group for each account in the Chart of Accounts
B. By using the Comparison tools on the reports
C. The Hierarchy is available by default based on the Account Type Hierarchy

Answer: A

Question: 34

How can you add an Account Group for the Accounts?

A. Manually select the Group on each account
B. If the account Code is within a Group Prefix it will populate automatically
C. The group is auto-added based on the company localization

Answer: B

Question: 35

When you set the (Outstanding Receipts/Payment Account) on a Bank/Cash journal, should it be configured as Allow (Reconciliation)?

A. No, it will be reconciled any way
B. Yes, so the user will be able to reconcile the Receipts and Payments on the statement

Answer: B

Question: 36

If you want to sell to a client with another currency, how you can define the Exchange Rate?

A. The currency will be added to the system first, then the exchange rate will be added on the currency form
B. The currency will be added to the system first, then the exchange rate will be added on the invoice form
C. Multi-Currencies option should be activated first, then the exchange rate could be added manually to the currency form or generated automatically from the setting

Answer: C

Question: 37

What is the purpose of the (Not Depreciable Value) on the Asset?

A. It acts as the estimated Salvage Value for the asset, and it will be included in the depreciation schedule
B. It is the extra cost could be spent on the asset life

Answer: A

Question: 38

Based on this configuration, what is the value of the first Depreciation that will be computed?

Wood Workstation

Asset Values

Original Value	$ 10,000.00
Acquisition Date	01/20/2021

Current Values

Currency	USD
Not Depreciable Value	$ 1.00
Depreciable Value	$ 9,999.00
Book Value	$ 10,000.00

Depreciation Method

Method	Straight Line
Duration	50 Months
Prorata Temporis	☑ Prorata Date 03/20/2021
Start Depreciating	03/31/2021

Accounting

Company	I Value
Fixed Asset Account	121001 Equipmnet & Machines
Depreciation Account	122001 Accumulated Depreciation - Equipmnet & Machines
Expense Account	350001 Depreciation Expense - Equipmnet & Machines

A. $77.41
B. $77.42
C. $200

Answer: A

Based on this configuration, what is the journal entry generated for the depreciation lines?

Wood Workstation

Asset Values

Original Value	$ 10,000.00
Acquisition Date	01/20/2021

Current Values

Currency	USD
Not Depreciable Value	$ 1.00
Depreciable Value	$ 9,999.00
Book Value	$ 10,000.00

Depreciation Method

Method	Straight Line
Duration	50 Months
Prorata Temporis	☑ Prorata Date 03/20/2021
Start Depreciating	03/31/2021

Accounting

Company	I Value
Fixed Asset Account	121001 Equipmnet & Machines
Depreciation Account	122001 Accumulated Depreciation - Equipmnet & Machines
Expense Account	350001 Depreciation Expense - Equipmnet & Machines

A. Debit Expense Account, Credit Fixed Asset Account
B. Debit Expense Account, Credit Depreciation Account
C. Debit Depreciation Account, Credit Fixed Asset Account

Answer: B

Question: 40

If you have a Computer in your assets and you want to add extra RAM to it, how should you do this action?

A. By creating a new Asset, and define its parent asset as the Computer
B. Through Modify Depreciation, by define the Reason as new RAM, and add its extra cost to the Depreciable Amount

Answer: B

Question: 41

What is the use of this icon when you create a new Post?

A. It is used to add an emoji to the Post Message text
B. It is used to track customer satisfaction on the Message Post
C. It allows the user to add a mode to the push notification

Answer: A

Question: 42

Can you add several Mail Templates per Activity on the campaign?

A. Yes, the activity can have multiple Mail Templates
B. No, the activity can have one Mail Template, but I can add another activity with a different Mail Template
C. No, the activity can have one Mail Template, and this Mail Template will be the only one allowed in the whole campaign

Answer: B

Question: 43

Can you create more CRM Pipeline Stages?

A. No, Pipeline Stages are fixed per company
B. Yes, the user can create more stages as needed

Question: 44

Which of the following statements is FALSE?

A. The user can edit the stage directly from the Pipeline, by choosing Edit Stage from the Setting gear button
B. The user can edit the stage from the Configuration menu, with Developer Mode activated
C. The stages are not editable if there are opportunities on it, they should be moved first then edited

Answer: C

Question: 45

What is the difference between Leads & Opportunity?

A. A Lead is an initial data gathering without any actions, while an opportunity is a Lead that actions are being taken with it to win it as a customer
B. No difference, a Lead is an opportunity that didn't received a quotation yet
C. A Lead will become an opportunity once the first meeting is done with it

Answer: A

Question: 46

What happens when the user Marks an opportunity as Lost?

A. The opportunity is archived
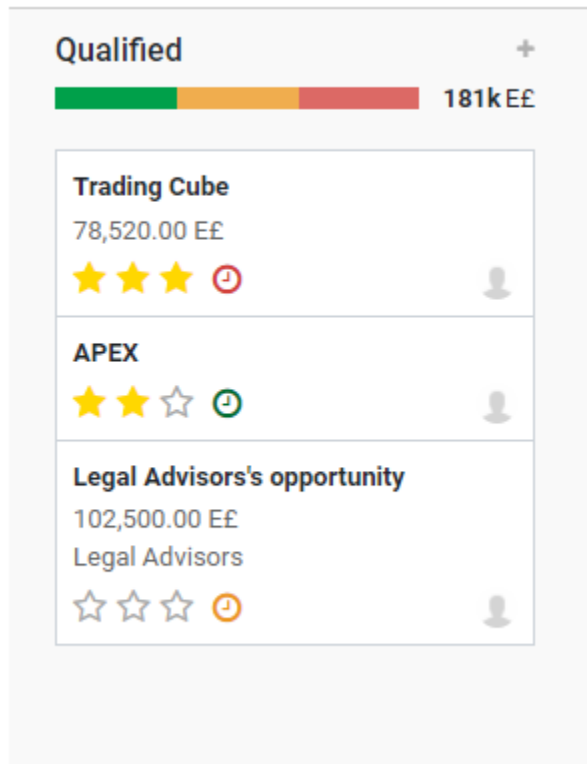B. The opportunity is returned to a Lead

Answer: A

Question: 47

How many Quotations and Sales Orders could be created for an opportunity?

A. Multiple Quotations, and Single Sales Order
B. Multiple Quotations, and Multiple Sales Orders

Question: 48

What of the below is FALSE regarding the colors on the Stage par?

Qualified   +

[green/orange/red bar]   181k E£

Trading Cube
78,520.00 E£
★ ★ ★ 🕐

APEX
★ ★ ☆ 🕐

Legal Advisors's opportunity
102,500.00 E£
Legal Advisors
☆ ☆ ☆ 🕐

A. When the user clicks on a color, the opportunities related to it will be highlighted and listed first
B. The colors represent the activities planned on these stage opportunities, the Green is Future Activities, Orange is Today Activities, and Red is Overdue Activities
C. The colors represent the Expiration of the Quotations on the opportunities, the Green is Unexpired Quotations, Orange is Quotations expiring Today, and Red is Expired Quotations

Question: 49

What are the Opportunities that will appear on the Contact form smart button of the Customer?

A. The Won and Active opportunities only
B. The Won, Active, and Lost opportunities

Question: 50

Can you add a Sales Order with a Delivery Address other than the customer's main address?

A. Yes, by define a new Delivery Address on the customer contact and select it on the Sales Order
B. Yes, but only one Delivery Address is defined per customer, and will be added to all its Sales Orders
C. No, the Delivery Address will be the Company Address

Question: 51

Can you determine which Warehouse the delivery will be made from on a Sales Order?

A. No, the delivery is done only from the Main Warehouse
B. Yes, by selecting the Warehouse on the Delivery options on the Sale Order
C. Yes, by using the Putaway Rules

Question: 52

If you already added lines to the Sales Order, will the lines' prices be adapted automatically if you changed the pricelist?

A. No, the user must delete the lines and add them again
B. Yes, Odoo will automatically update the lines with the Save
C. No, the user must delete the lines and add them again, or he can click on (Update Prices) button next to the Pricelist field

Question: 53

What will be the delivery Scheduled Date when confirming an order on April 1st with a product that has 5 days as a Customer Lead Time, and a Security Lead Time for Sales as 2 days?

A. April 3rd
B. April 6th

C. April 4th

Question: 54

What is the effect of this product configuration?

Operations

Routes
- ☐ Dropship
- ☐ Manufacture
- ☐ Resupply Subcontractor on Order
- ☑ Buy
- ☑ Replenish on Order (MTO)
- ☐ Main: Resupply Subcontractor
  - → View Diagram

A. If a Sales Order is confirmed for this product, a Manufacturing Order will be auto-generated
B. If a Manufacturing Order is confirmed for this product, an RFQ will be auto-generated
C. If a reordering rule set on the product is triggered, an RFQ will be auto-generated

Answer: C

Question: 55

What is the effect of this product configuration?

Operations

Routes
- ☐ Dropship
- ☑ Manufacture
- ☐ Resupply Subcontractor on Order
- ☐ Buy
- ☑ Replenish on Order (MTO)
- ☐ Main: Resupply Subcontractor
  - → View Diagram

A. If a Sales Order is confirmed for this product, a Manufacturing Order will be auto-generated
B. If a Manufacturing Order is confirmed for this product, an RFQ will be auto-generated
C. If a reordering rule set on the product is triggered, an RFQ will be auto-generated

Answer: A

Question: 56

What is the effect of this product configuration?

Operations

Routes
- ☑ Dropship
- ☐ Manufacture
- ☐ Resupply Subcontractor on Order
- ☑ Buy
- ☐ Replenish on Order (MTO)
- ☐ Main: Resupply Subcontractor

➜ View Diagram

A. If a Sales Order is confirmed for this product, an RFQ will be auto-generated, the product will be received, and the delivery will be made to the Customer Location
B. If a Sales Order is confirmed for this product, an RFQ will be auto-generated, and the delivery will be made from Vendor Location to Customer Location
C. If a Sales Order is confirmed for this product, a Manufacturing Order will be auto-generated

Answer: B

Question: 57

If you created a Purchase Agreement and its Selection Type is one RFQ, what will happen if you created 3 Quotations and confirmed one of them?

A. The confirmed Quotation will be a Purchase Order, all other quotations will be canceled, and the Agreement status will be Closed
B. The confirmed Quotation will be a Purchase Order, the user can confirm the other quotations, and can create more quotations from the Agreement also
C. The confirmed Quotation will be a Purchase Order, the user can confirm the other quotations, and the Agreement status will be Closed

Question: 58

If you created a Purchase Agreement and its Selection Type is multiple RFQ, what will happen if you created 3 Quotations and confirmed one of them?

A. The confirmed Quotation will be a Purchase Order, all other quotations will be canceled, and the Agreement status will be Closed
B. The confirmed Quotation will be a Purchase Order, the user can confirm the other quotations, and can create more quotations from the Agreement also
C. The confirmed Quotation will be a Purchase Order, the user can confirm the other quotations, and the Agreement status will be Closed

Answer: B

Question: 59

If you have a Purchase Agreement with (Blanket Order) type and the Quantity of a product on the lines is 500 Units, if you already ordered 375 Units, can you order additional 250 Units of this product on the same Agreement?

A. Yes
B. No

Answer: A

Question: 60

Where can you define the Vendor Delivery lead Time?

A. On the Vendor
B. On the Warehouse
C. On the Product

Answer: C

Question: 61

If you received a quantity from a product in the stock, assuming this product unit cost before receiving was $100, which of the below cases will result in a Cost change of this product?

A. The Product costing method is "Average Cost" and the new unit cost in this PO is less/higher than $100
B. The Product costing method is "Average Cost" and the new unit cost in this PO is equal $100
C. The Product costing method is "First in First Out" and the new unit cost in this PO is less/higher than $100

Answer: A

Question: 62

If you have a product with this configuration, and its current Quantity is 20 Units with a cost of $100/Unit. What will be the product cost if you received additional 10 Units for $15/Unit?

Inventory Valuation

Costing Method	Standard Price
Inventory Valuation	Automated

A. $100
B. $71.67
C. $15

Answer: A

Question: 63

Can you add more products on a confirmed Purchase Order?

A. Yes, if it is not Locked
B. No

Answer: A

Question: 64

If you have this product (TV Stand) in your stock, which its stock level on April 7th became below the reordering rule minimum quantity required as a Safety Stock. Based on this screenshot, is Odoo going to generates a Purchase Order, from which Vendor, how many units, and the Unit price?

A. No Purchase Order will be generated
B. Yes, Ashley, 11 Units, $92/Unit
C. Yes, In & Out, 11 Units, $76/Unit

Answer: B

Question: 65

Can you use the same Stage with more than one project?

A. No, each project has its own Stages
B. Yes, the Stages are sharable between projects

Answer: B

Question: 66

Based on the settings of this project, which users will see it?

A. All users with Project access as "Administrator", and the users with Project access as "User" which are added to the (Allowed Internal Users) only

B. All users with access to the Project module

C. All users with access to the Project module, and all portal users added to the (Allowed Portal Users) will see it also on their online account

Answer: A

Question: 67

Based on the settings of this project, which users will see it?

New Design

Name of the tasks: Tasks

| Description | Settings |

| Project Manager | Yossef Elsherif | Analytic Account | New Design |
| Customer | Capital Portal | Visibility | Invited portal users and all internal users |

A. All users with Project access as "Administrator", and the users with Project access as "User" which are added to the (Allowed Internal Users) only

B. All users with access to the Project module

C. All users with access to the Project module, and all portal users added to the (Allowed Portal Users) will see it also on their online account

Answer: C

Question: 68

If you have an asset that will not be used currently, and it will return to service after a while. What option you may use to do this action?

A. Archive the asset when it's out or service, then Unarchive it when it is used again

B. Use the (Pause Depreciation) option to set the asset on Hold, then Resume Depreciation when it's back to service

C. Reset the Asset to Draft when it's out or service, then Confirm it back when it is used again

Answer: B

Question: 69

Can you add an asset using the Declining Depreciation method?

A. No

B. Yes

Question: 70

What is the purpose of the Fiscal Position on the customer form?

A. If defined on a customer, you can apply another Tax mapping and Income account for this customer invoices
B. To define the customer Credit Limit

Question: 71

Based on this approved budget, the Theoretical amount of $97,808.22 means what?

A. It's the actual amount spent for this budget, but its entries are not posted yet
B. It's the amount that was supposed to be spent till now, considering the budget's period and the current date
C. It's the amount of the bills issued for this budget, but it was not paid yet
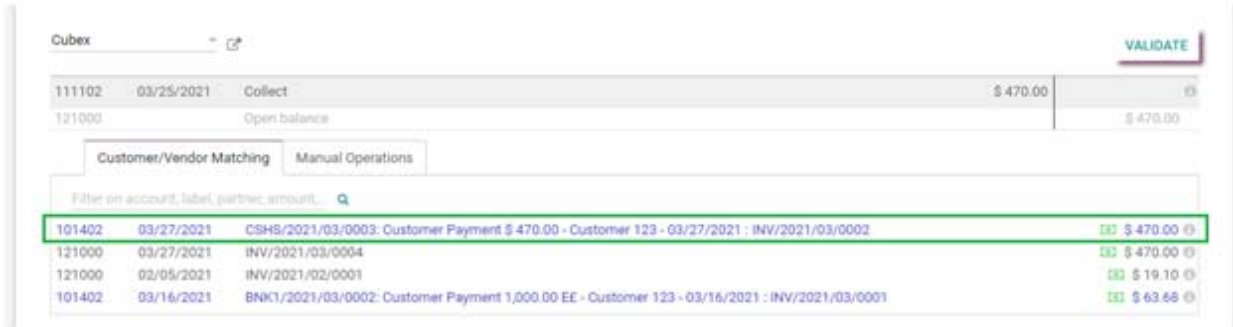
Question: 72

When your accounting period is ended, and you have totally finished all your adjustments and reconciliation, how can you prevent anyone from doing any changes including yourself?

A. By using the Lock Dates option and set (Lock Date for All Users) to close the period
B. By using the Lock Dates option and set (Lock Date for Non-Advisers) to close the period

Answer: A

Question: 73

When you reconcile a statement, what does this blue line means?

Cubex		▾ ☑		VALIDATE
111102	03/25/2021	Collect	$ 470.00	
121000		Open balance		$ 470.00

| Customer/Vendor Matching | Manual Operations |

Filter on account, label, partner, amount... 🔍

101402	03/27/2021	CSHS/2021/03/0003: Customer Payment $ 470.00 - Customer 123 - 03/27/2021 : INV/2021/03/0002	$ 470.00
121000	03/27/2021	INV/2021/03/0004	$ 470.00
121000	02/05/2021	INV/2021/02/0001	$ 19.10
101402	03/16/2021	BNK1/2021/03/0002: Customer Payment 1,000.00 EE - Customer 123 - 03/16/2021 : INV/2021/03/0001	$ 63.68

A. It's a registered payment
B. It's an open Invoice
C. It's a payment with foreign currency

Answer: A

Question: 74

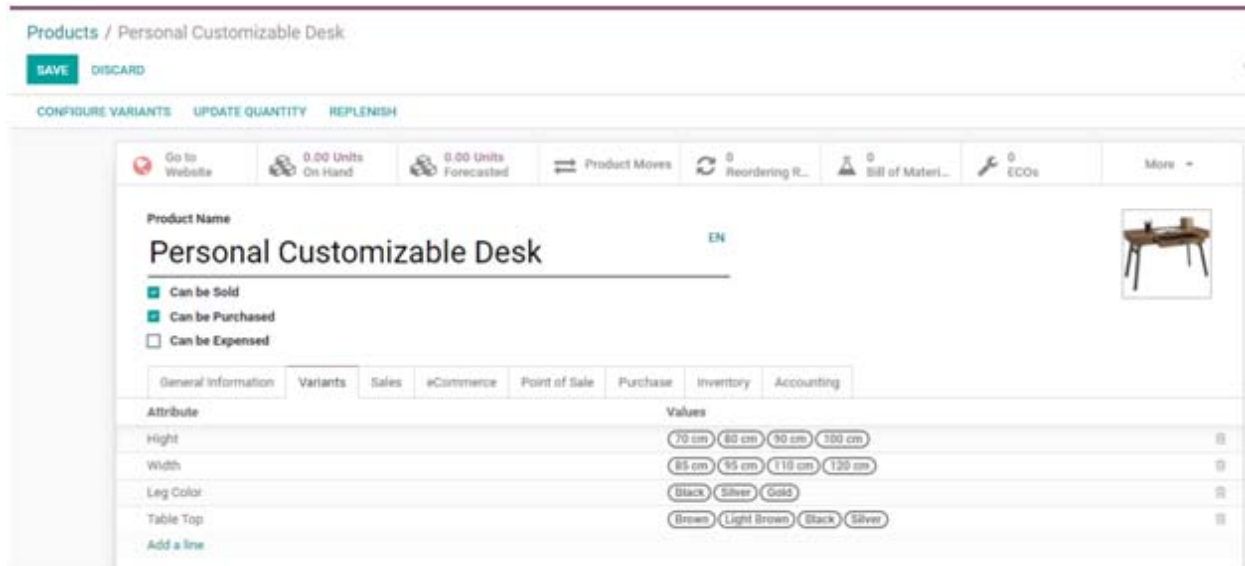If an Invoice is created in a Tax Locked period, what will happen?

A. The user cannot confirm the invoice, and he must change the date to a non-tax locked period
B. The Invoice will be posted, but the Accounting Date will be changed to the next available date after the locked period

Answer: B

Question: 75

According to the above screenshot, how many variants will be generated for this product?

Products / Personal Customizable Desk

SAVE DISCARD

CONFIGURE VARIANTS   UPDATE QUANTITY   REPLENISH

| Go to Website | 0.00 Units On Hand | 0.00 Units Forecasted | Product Moves | 0 Reordering R... | 0 Bill of Materi... | 0 ECOs | More ▾ |

Product Name
Personal Customizable Desk   EN

☑ Can be Sold
☑ Can be Purchased
☐ Can be Expensed

| General Information | Variants | Sales | eCommerce | Point of Sale | Purchase | Inventory | Accounting |

Attribute	Values
Hight	(70 cm) (80 cm) (90 cm) (100 cm)
Width	(85 cm) (95 cm) (110 cm) (120 cm)
Leg Color	(Black) (Silver) (Gold)
Table Top	(Brown) (Light Brown) (Black) (Silver)

Add a line

A. 23 variants
B. No variant will be generated, as no stock yet added for the item
C. 192 variants, assuming all attributes' Variants Creation Mode is Instantly

Answer: C

Question: 76

Which of the below statements are TRUE regarding the product variants?

A. Each variant will be stored separately
B. Each variant could have a different Internal Reference
C. Each variant could have a different image
D. All of the above
E. Answer 1 and 2 only

Answer: D

Question: 77

When you have multiple variants available for the product, how can you get the option on the above screenshot on the purchase order?

A. It's automatically available for the attributes with Dynamically creation mode
B. It's automatically available for the attributes with Instantly creation mode
C. By Activating the Variant Grid Entry on Purchase setting

Answer: C

Question: 78

Is it possible to purchase a Product using different Unit of Measures?

A. No, each product will have a single Unit of Measure per company
B. Yes, any product can be purchased with any Unit of Measure
C. Yes, but only if it is in the same UOM category

Answer: C

Question: 79

Assuming this Product Category configuration, if you increase the stock level on one of its products that has cost on its form, what is the journal entry generated?

Product Categories / Finished

EDIT CREATE   ⚙ Action

Logistics

Routes   (Resupply Subcontractor on Order)

Force Removal Strategy

Inventory Valuation

Costing Method   Average Cost (AVCO)

Inventory Valuation   Automated

Account Properties

Price Difference Account

Income Account   4000002 Local Revenue

Expense Account   110200 Stock Interim (Received)

Account Stock Properties

Stock Valuation Account   110100 Stock Valuation

Stock Journal   Inventory Valuation

Stock Input Account   110200 Stock Interim (Received)

Stock Output Account   500000 Cost of Goods Sold

A. Debit Stock Valuation Account, Credit Stock Input Account
B. Debit Stock Output Account, Credit Stock Valuation Account
C. Debit Stock Input Account, Credit Stock Valuation Account

Answer: A

Question: 80

If a product unit cost is $15, its product category Costing is AVCO, and you want to add 230 units to the stock. What is the Debit value on the Journal Entry generated on that move?

A. No journal entry will be generated
B. If the Product Category has Automated inventory valuation, the value will be $3450
C. If the Product Category has Manual inventory valuation, the value will be $3450

Answer: B

Question: 81

Where can you define the Stock Valuation Account?

A. On the Product level only
B. On the Product Category only
C. On the Product level or the Product Category level

Answer: B

Question: 82

If you change the Cost on the product form, what will occur?

A. A journal entry will be generated to reduce the product cost, assuming Automated inventory valuation
B. A journal entry will be generated to reduce the product cost, assuming Manual inventory valuation
C. A stock move will be generated to reduce the value

Answer: A

Question: 83

You have 100 Units of the Product (Fabric Chair) in your stock, with a unit cost as $120. If you purchased 50 Units for $115 per unit, which of the below statement is FALSE regarding the unit cost after the receiving?

A. Assuming Automated inventory valuation and Average costing method, the Unit cost will be $118.33
B. Assuming Automated inventory valuation and FIFO costing method, the Unit cost will be $118.33
C. Assuming Automated inventory valuation and Standard costing method, the Unit cost will be $120

Answer: B

Question: 84

If you sold 30 units from the Product (Fabric Chair), Will the delivery change the product Unit Cost?

A. No
B. Yes

Answer: A

Question: 85

Assuming the above configuration, what is the journal entry generated from the stock receipt move?

Product Categories / Finished

EDIT   CREATE

Finished

Parent Category

Logistics

Routes

Force Removal Strategy

Inventory Valuation

Costing Method	Average Cost (AVCO)
Inventory Valuation	Manual

A. Debit Stock Valuation Account, Credit Stock Input Account
B. Debit Stock Input Account, Credit Stock Valuation Account
C. No entry will be generated

Answer: C

Question: 86

If the product (Wood Polish) has an expiration date, how can you control it in the stock?

A. By define a Tracking option on the product and set the Expiration Time, Odoo will count the time based on the current date and it could be changed then stored
B. By adding the Expiration Date on the stored units from On Hand quantities
C. By define a Tracking option on the product and set the Expiration Time, Odoo will count the time based on the current date only then store it

Answer: A

Question: 87

Can you allocate the Landed Cost based on the Product Weight?

A. No, it could be allocated only equally or by cost
B. Yes, by select the option and add the weight on the weight field on the Landed Cost Line.
C. Yes, by selecting the option on the Landed Cost line, and define the product weight on the Inventory tab on the Product form

Answer: C

Question: 88

If you confirmed a Sales Order with a Product, will it affect the Forecasted quantity of this product?

A. Yes, once the Sales Order is confirmed
B. Yes, but only if the quantity is Reserved from the stock
C. No, the Forecasted quantity will be updated only when the ordered quantity is moved the stock

Answer: A

Question: 89

Which of the below transactions will not affect the Product Forecasted quantity?
A. Confirming a Sales Order with enough quantity on Hand
B. Confirming a Purchase Order for this product
C. Validating a delivery for a confirmed Sales Order for this product

Answer: C

Question: 90

Can you have more than one Bill of Material for the same product?

A. Yes
B. No

Answer: A

Question: 91

The company (Wood Art) is manufacturing a product (Office Desk), this product consumes wood layers and after its production, it produces also a (Sawdust), which is sold later to another customer. What option you could use to record this produced (Sawdust)?

A. It will be added manually after the close of the Manufacturing Order
B. It will be defined as a By-Product on the Bill of Material and it will be added automatically with the related Work Order

Answer: B

Question: 92

If you have a Bill of material for the product (Desk K12), and you use the Work Center (Assembly Station 1) with this setting in its operation. Assuming no other Work Orders on the Assembly Work Center, what will happen when you confirm MO with 10 Units?

Work Center Name   Assembly Station 1
Alternative
Workcenters

General Information   Equipment

Production Information
Time Efficiency   100.00 %
Capacity   8.00
OEE Target   90.00 %

Product   Desk K12   **Reference**
Product Variant   **BoM Type**   Manufacture this product
Quantity   1.00 Units   **Company**   I Value

Components   Operations   By-products   Miscellaneous

Operation	Steps	Work Center	Duration (minutes)
Cutting	0	Wood Station	30:00
Assembly	0	Assembly Station 1	60:00
Painting	0	Painting Station	40:00

A. Two Work Orders will be created on this Work Center
B. The Expected Duration for the Work Order on this Work Center will be multiplied
C. The Manufacturing Order will not be Planned, as the Capacity is not enough

Answer: B

Question: 93

What is the effect of this defined time on the Work Center?

Work Center Name Wood Station

Alternative
Workcenters

General Information	Equipment

Production Information

Time Efficiency	100.00 %
Capacity	1.00
OEE Target	90.00 %
Time before prod.	10:00 minutes
Time after prod.	20:00 minutes

A. Any Operation on this Work Center will have an extra 30 minutes added to its Expected Duration
B. The Operation on this Work Center will have an extra 10 minutes added to its Expected Duration
C. The Operation on this Work Center will have an extra 10 minutes added to its Expected Duration, and the next Operation on the MO will have an extra 20 minutes added to its Expected Duration

Answer: A

Question: 94

Can you change the Quantity To Produce after the Manufacturing Order is confirmed?

A. No, once confirmed, the MO Quantity cannot be changed
B. Yes, by click on the Number on the field, update the (Quantity To Produce), and Approve
C. Only before the MO is planned, the user can update the quantity

Answer: B

Question: 95

What is the (CHECK AVAILABILITY) button on the Manufacturing Order will do?

A. It will check the Availability of the Work Centers
B. It will Reserve the Components from the Stock

Answer: B

Question: 96

How can you scrap a broken component during the manufacturing process?

A. From the Scrap option on the Manufacturing Order
B. From the Scrap option on the Work Order
C. From the Scrap option on the Manufacturing Order or the Work Order

Answer: C

Question: 97

When is the MO status is changed to (TO CLOSE)?

A. Only when the Components are consumed
B. Only when the Components are consumed and all Operations are Finished
C. Only when the Quantity Produced is equal to the Quantity to Produce

Answer: C

Question: 98

If you produce a product which its Bill of Material has a By-Product, when is this By-Product will be produced?

A. When the Manufacturing Order is Marked as Done
B. Always after the first Work Order is finished
C. After the first Work Order is finished, unless the Operation for the By-Product is configured on BOM, then it will be produced when this operation is Finished

Answer: C

Question: 99

If you consumed components more than planned in BOM, is this extra component cost will be added to the finished product cost?

A. Yes, the extra consumption will be added to the finished product cost, and will appear on the MO Cost Analysis
B. No, the extra consumption will be considered as an adjustment loss, but will appear on the MO Cost Analysis

Answer: A

Question: 100

If you have this BOM for the product (Modern Desk). The components cost per unit are $10 for Wood Layer, $70 for Metal Leg, and $120 for Woodshield, and the cost per hour for the Work Centers are $30 for Wood Station, $25 for Assembly Station 1, and $45 for Painting Station. Assuming Automated Inventory Valuation, if you produced 1 unit of Modern Desk with the exact material consumption, and the Real Duration as Expected, what is the cost of this finished Unit?

Product	Modern Desk		Reference	
Product Variant			BoM Type	Manufacture this product
Quantity	1.00 Units		Company	I Value

Components	Operations	By-products	Miscellaneous			
Component			**Quantity**	**Product Unit of Measure**	**Apply on Variants**	**Consumed in Operation**
Wood Layer	0		3.00	Units		Cutting - Modern
Metal Leg	0		1.00	Units		Assembly - Modern
Woodshield	0		0.50	kg		Painting - Modern

Components	Operations	By-products	Miscellaneous		
Operation		**Steps**		**Work Center**	**Duration (minutes)**
Cutting - Modern		0		Wood Station	60:00
Assembly - Modern		0		Assembly Station 1	60:00
Painting - Modern		0		Painting Station	60:00

A. $300
B. $200
C. $260

Answer: C

Question: 101

What will happen when you confirm a Sales Order with a product that has a BOM Type "Kit"?

A. A Delivery Order will be created with the components of this BOM
B. A Manufacturing Order will be created to produce this product
C. A Manufacturing Order will be created to produce this product, and a Purchase Order will be created to purchase the components of its BOM

Answer: A

Question: 102

Can you use a Bill of Material with type "Kit" on the Manufacturing Order?

A. Yes
B. No

Answer: B

Question: 103

What is the (Indirect Demand Forecast) for the Master Desk?

A. The demand coming from a validated Sales Order with this Product
B. The demand coming from a validated Manufacturing Order for a product where the Master Desk is one of its components
C. The demand needed to fulfil the Forecasted Stock for a product that has a Master Schedule where the Master Desk is one of its components

Answer: C

Question: 104

Can you use the Engineering Change Order to update the manufactured product configurations?

A. No, the ECO is used to update the BOM only
B. Yes, the ECO is used either to update the Product or its BOM

Answer: B

Question: 105

Can you apply approvals on the ECO document?

A. Yes, manually add the user and approval type on the ECO Type
B. Yes, manually add the user and approval type on the ECO Stage
C. Yes, manually add the user and approval type on the ECO Document

Answer: B

Question: 106

Can you determine who is using an Equipment?

A. Yes, either an employee, department, or both
B. No, the equipment is defined only on which Work Center it is used

Answer: A

Question: 107

Can you restrict a Recruitment stage for a certain Job Position/s?

A. No
B. Yes, by selecting the Position/s on the Job Specific field on the stage
C. Yes, by selecting the Recruitment Stages on the Job Position

Answer: B

Question: 108

How the user can refuse an applicant during the Recruitment process?

A. By clicking Refuse on the application, and he must add a Refuse Reason

B. By clicking Refuse on the application, but the Refuse Reason is optional

Answer: B

Question: 109

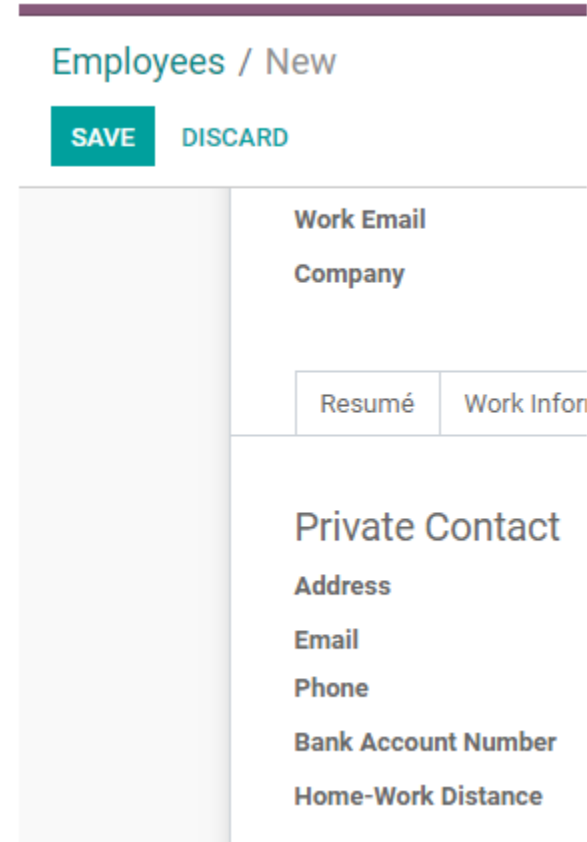Can you add more than one Contract for the same employee?

A. No
B. Yes, but each "Running" and "Expired" status can have one contract only for the employee
C. Yes, but the user can add one contract only for the employee on the "Running" status

Answer: B

Question: 110

How can you add the (Bank Account Number) for the employee?

Employees / New

SAVE   DISCARD

Work Email
Company

Resumé | Work Infor

Private Contact
Address
Email
Phone
Bank Account Number
Home-Work Distance

A. By adding the Private Address (Contact) for this employee, and select the bank account added on this address

B. By adding the Private Address (Contact) for this employee, and select the bank account
C. By creating a Bank Account in accounting and select it on the employee

Answer: A

Question: 111

Can you force the employee to enter a PIN code when checking In or Out the attendance on the Kiosk mode?

A. No, the employee can check in or out without any validation
B. Yes, by activating the Employee PIN option and define it on the Employee

Answer: B

Question: 112

Can you add attendance for an employee as Check Out only?

A. Yes, the attendance log could be a Check In or Check Out
B. No, the attendance log must have a Check In

Answer: B

Question: 113

Where are the approval levels configured for the Time Off Request?

A. On the Time Off Officer user
B. On the Time Off Type
C. On Employee Departments

Answer: B

Question: 114

Can you allocate a Time Off balance for a group of employees in different department?

A. No, Time Off allocation are available only for a certain employee or a whole department
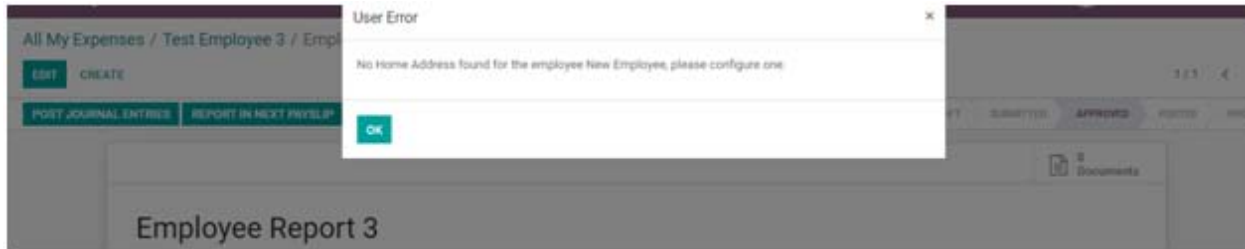B. Yes, by using Employee Tag, and add this tag on these employees

Question: 115

When the Expense is reported as Paid By Company, what is the Type of the Journal available to post the expense amount?

A. Only Journals with (Purchase) Type
B. Journals with (Cash) or (Bank) Type only

Answer: B

Question: 116

What does this error mean, and how to fix it when you Post the Expense Report?

A. The Address is not added on the Employee Private Information, so the user must add an address (Contact) on the employee. This error will appear only if the Expense Report is Paid by Employee.
B. The Bank Account is not added on the Employee Private Information, so the user must add the Bank Account on the employee. This error will appear only if the Expense Report is Paid by Employee.
C. No Expense Journal is available to post the report

Answer: A

Question: 117

How can you add Analytic Account to the Payslip's journal entry?

A. By adding the Analytic Account to the Employee contract or the Salary Rule accounting settings
B. By defining the Analytic Account on Employee Department
C. By defining the Analytic Account on the Payslip

Answer: A

Question: 118

Where is the spreadsheet saved?

A. On the Document app, if the user selected it. Otherwise, it will be saved on the module Reporting menu
B. On the Document app directly
C. On the user dashboard

Answer: B

Question: 119

What type of reports view the user can insert into a Spreadsheet?

A. Graph and Pivot views
B. Pivot view only
C. Graph, List, or Pivot views

Answer: B

Question: 120

What will happen if the user selected to insert this report to the "Invoice by Product" spreadsheet?

A. The current report on the spreadsheet will be discarded and will be replaced with the new report
B. The new report will be added to a new Sheet on the same Spreadsheet

Answer: B

Question: 121

If the pivot data is changed, when it will appear on its Spreadsheet?

A. When the user clicks on "Update Workspace Data"
B. When the Spreadsheet is re-opened/refreshed

Answer: B

Question: 122

Can you set custom access rights for each Workspace?

A. Yes, the user can define the Group/s with the Write and Read access, and limit the Read access to the Owned Document also.
B. Yes, all users with access to the Workspace has the same rights

Answer: A

Question: 123

Which of the below relational fields does not exist in Odoo?

A. many2one
B. many2many
C. one2one

Answer: C

Question: 124

On Studio edit mode, what are the fields in the "New Fields" section?

A. The fields already added to the model
B. The fields already added to the model but invisible
C. The field types available for the user to add

Answer: C

Question: 125

You need to add a custom dropdown field on a model, which will consist of 7 values and not likely to have more values. Which field type you should use to add this dropdown?

A. A selection field
B. A many2one field
C. A many2many field

Answer: A

Question: 126

What is the type of this "Manufacturing Mode" field?

A. A selection field with a radio widget
B. A many2one field with a radio widget
C. A many2many field with a radio widget

Answer: A

Question: 127

Can you configure a field to be a Required field?

A. Yes, from the fields Properties side menu
B. Yes, but only when the field is initially created

Answer: A

Question: 128

Can you configure a field to be visible only based on another condition (e.g., the Tax ID will be visible only if the contact is a company)?

A. No, this action needs a custom module
B. Yes, by make the field Invisible and add a Conditional Domain

Answer: B

Question: 129

What does this icon mean, what it is used for?
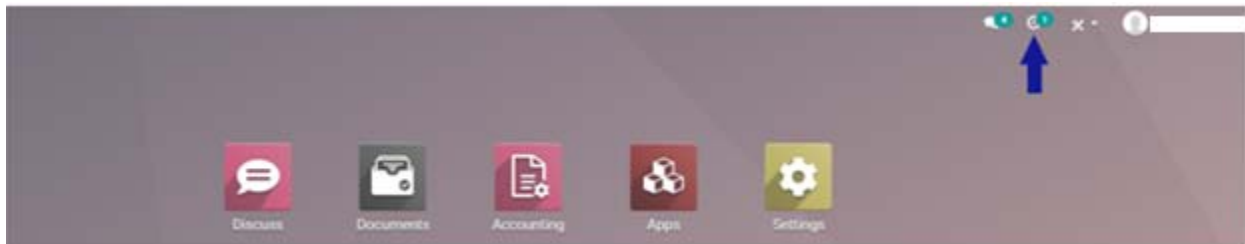
A. It will show the World time for the user selected time zone
B. It will show the time for all attendees in the user's scheduled meetings
C. It will show the list of planned activities for the user

Answer: C

Question: 130

How the user can use his/her preferred language?

A. The user can only use the language of the company
B. The user can use any language the administrator has activated from "My Profile"
C. The user must request a permission from the administrator to use another language

Answer: B

Question: 131

Can the user change the date format from Month/Day/Year to Day/Month/Year?

Customer Invoice

INV/2020/12/0004

Customer	DHL		Invoice Date	12/22/2020
	Westar Boulevard 360		Due Date	12/22/2020
	Westerville OH 43082		Journal	Customer Invoices in USD
	United States		Electronic invoicing	Sent
Delivery Address	DHL			
Payment Reference	INV/2020/12/0004			

A. Yes, from Date Format on the language, with the developer mode activated
B. No, the date format is default per the company country region
C. Yes, from Date Format on the General Settings of the company

Answer: A

Question: 132

What is the use of this icon?

| | | Amount Due: | 5,750.00 E£ |

Send message   Log note   ⊙ Schedule activity   ✎ 0   ✓ Following   👥 2

December 11, 2020

A. To plan an activity for other users, but the administrator must give you the (Productivity) access
B. To plan an activity for users
C. To plan an activity for other employees

Answer: B

Question: 133

Which of the below statements is FALSE regarding the Invoice sequence?

Customer Invoice

INV/2020/12/0002

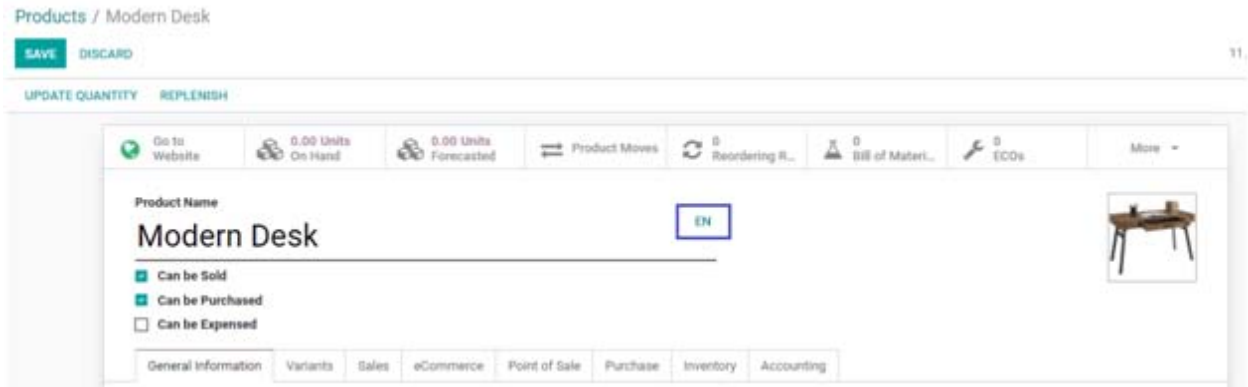| Customer | Legal Advisors | | Invoice Date | 11/29/2020 |
Delivery Address	Legal Advisors		Due Date	11/29/2020
Payment Reference	INV/2020/12/0002		Journal	Customer Invoices in EGP
			Electronic invoicing	Sent

A. You can modify the sequence structure any time from the journal of the invoice
B. You can set the sequence structure on the first invoice

C. You can Resequence the invoice at any time from the list view

<div style="border:1px solid black; text-align:center; font-weight:bold;">Answer: A</div>

Question: 134

What does this small icon next to the Product name does not mean?

Products / Modern Desk

SAVE   DISCARD   11.

UPDATE QUANTITY   REPLENISH

| Go to Website | 0.00 Units On Hand | 0.00 Units Forecasted | Product Moves | 0 Reordering R.. | 0 Bill of Materi.. | 0 ECOs | More ▾ |

Product Name

Modern Desk   EN

☑ Can be Sold
☑ Can be Purchased
☐ Can be Expensed

General Information | Variants | Sales | eCommerce | Point of Sale | Purchase | Inventory | Accounting

A. It means that another Language/s is activated, and the user can click on it and set the translation value for each Language/s
B. It is a Language Code, if the Website app is activated, this product will be visible only to visitors from the countries speaks this language
C. It means that another Language/s is activated, and each user may see another translated value (if set) based on his/her profile preferences

<div style="border:1px solid black; text-align:center; font-weight:bold;">Answer: B</div>

Question: 135

What is the effect of this pricelist on a Product with a Cost of $739?

Price Computation

| Compute Price | Formula | | Based on | Cost |

The computed price is expressed in the default Unit of Measure of the product.

| New Price = | Cost - | Price Discount | -30.00 % | + | -0.10 |
| Rounding Method | 1.00 | Min. Margin | 0.00 | Max. Margin | 0.00 |

A. The sales price will be $960.90

B. The sales price will be $960.80
C. The sales price will be $960.70

Answer: A