Latest Version: 15.0

Topic 1, Identify Microsoft platform components for Dynamics 365

Question: 1

HOTSPOT

A company uses one system for sales and one system for order management. When quotes are accepted in the sales system, the customer and order are reentered into the order management system.

What is a benefit of using the Common Data Model, and who can manage the model? To answer, select the appropriate options in the answer area.

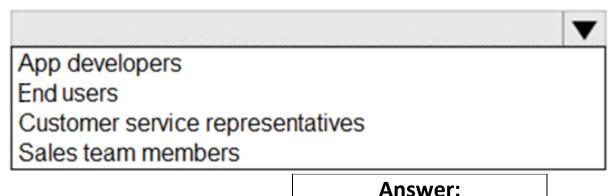NOTE: Each correct selection is worth one point.

Answer Area

What is a benefit of using the Common Data Model?

▼

You can perform one-time data migrations.
You can copy data formats from one system to another.
You can store data in a standardized format.

Who can manage data elements in Common Data Model models?

▼

App developers
End users
Customer service representatives
Sales team members

Answer:

Answer Area

What is a benefit of using the Common Data Model?

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You can perform one-time data migrations.
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You can store data in a standardized format.

Who can manage data elements in Common Data Model models?

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App developers
End users
Customer service representatives
Sales team members

Reference:
https://docs.microsoft.com/en-us/common-data-model/

Question: 2

You are implementing Dynamics 365 Customer Service.
Company executives need to decide whether to put the data on-premises or in the cloud.
You need to explain the data security benefits of the cloud.
What should you communicate to the executives?

A. Active Directory keeps data secure.
B. Data is in a government cloud.
C. Data on-premises is encrypted by default.
D. Data online is encrypted by default.

Answer: D

Reference:
https://docs.microsoft.com/en-us/microsoft-365/compliance/office-365-encryption-in-microsoft-dynamics-365?view=o365-worldwide

Question: 3

HOTSPOT

A company uses Dynamics 365 Sales. The company plans to create custom reports and dashboards.
The company does not want to manage security for reporting separately.
For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Answer Area

Statement	Yes	No
An administrator imports data from Dynamics 365 Sales into Power BI. Power BI reports use the same security as Dynamics 365 Sales.	○	○
SQL Server Reporting Services reports use the same security as Dynamics 365 Sales.	○	○
Sales Insights uses the same security as Dynamics 365 Sales.	○	○

Answer:

Answer Area

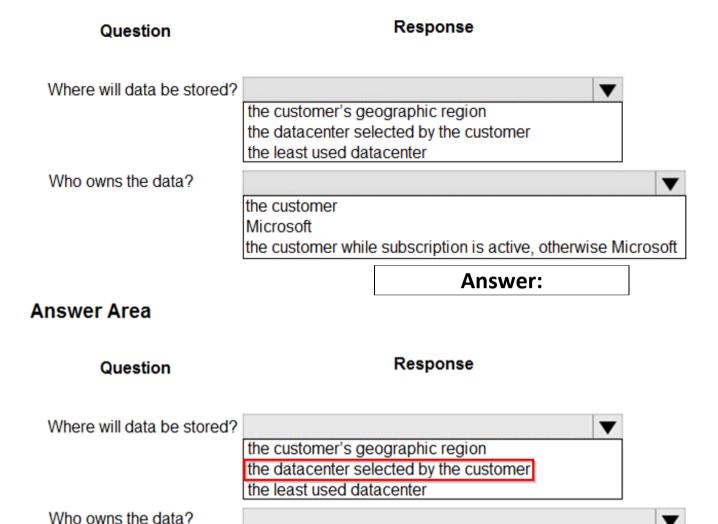| Statement	Yes	No
An administrator imports data from Dynamics 365 Sales into Power BI. Power BI reports use the same security as Dynamics 365 Sales.	○	**◉**
SQL Server Reporting Services reports use the same security as Dynamics 365 Sales.	**◉**	○
Sales Insights uses the same security as Dynamics 365 Sales.	**◉**	○

Question: 4

HOTSPOT

A non-profit company is considering moving their Dynamics 365 solution from on-premises to online.
You need to help the company understand where their data will be stored after the move and who will own the data.
How should you respond? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Question	Response
Where will data be stored?	▼
	the customer's geographic region
	the datacenter selected by the customer
	the least used datacenter
Who owns the data?	▼
	the customer
	Microsoft
	the customer while subscription is active, otherwise Microsoft

Answer:

Answer Area

Question	Response
Where will data be stored?	▼
	the customer's geographic region
	the datacenter selected by the customer
	the least used datacenter
Who owns the data?	▼
	the customer
	Microsoft
	the customer while subscription is active, otherwise Microsoft

Question: 5

DRAG DROP
A company plans to deploy Dynamics 365 Sales.
Match each term to its definition.
Instructions: To answer, drag the appropriate deployment type from the column on the left to its definition on the right. Each deployment type may be used once, more than once, or not at all. Each correct match is worth one point.
NOTE: Each correct selection is worth one point.

Answer Area

Deployment types

online

on-premises

Benefit

Remove the dependence on internal IT staff to perform backups.

Simplify investments in licenses.

Production and test environment can be provisioned without using internal resources.

Deployment type

Answer:

Answer Area

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