Latest Version: 19.0

Question: 1

You need to address the inventory cost requirements.
What are two possible ways to achieve the goal? Each answer represents a complete solution.
NOTE Each correct selection is worth one point

A. Set up a costing sheet
B. Set up commodity pricing.
C. Use FIFO with marking.
D. Create a costing version.
E. Create purchase orders from sales orders.

Answer: C, D

Question: 2

HOTSPOT
You need to configure the system to support regional sales requirements.
Which group assignments should you use? To answer, select the appropriate options in the answer area.
NOTE. Each correct selection is worth one point.

Answer Area

Configurable object	Assignment
Customer	Commission group Price group Item group Customer group
Sales Rep	Sales group Lead Prospect Item group
Item	Commission group Item group Item Model group Customer group

Answer:

Configurable object	Assignment
Customer	▼
	Commission group
	Price group
	Item group
	Customer group
Sales Rep	▼
	Sales group
	Lead
	Prospect
	Item group
Item	▼
	Commission group
	Item group
	Item Model group
	Customer group

Reference:
https://www.dynamics-tips.com/sales-and-marketing/how-to-calculate-and-process-sales-commissions

Question: 3

You need to configure the system to support the pottery product line. What should you do first?

A. Create a new product with storage dimensions.
B. Create a new product master with predefined product variants.
C. Create a new product with lucking dimensions.
D. Set up a new product with product configuration.

Answer: B

Question: 4

HOTSPOT
You need to configure the system to meet the item testing requirements.
How should you configure the system? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Configuration	Value
Event type	Product Receipt Report as Finished Registration Ended
Quality specification	10 percent Fixed Quantity of 10 Fixed Quantity of 90 90 percent

Answer:

Answer Area

Configuration	Value
Event type	Product Receipt ▼
Quality specification	10 percent ▼

Reference:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/enable-quality-management
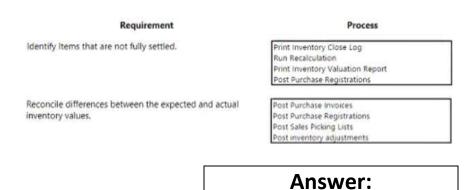
Question: 5

HOTSPOT
You need to configure settlement reports for the finance team.
Which processes should you use? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Requirement	Process
Identify items that are not fully settled.	Print Inventory Close Log Run Recalculation Print Inventory Valuation Report Post Purchase Registrations
Reconcile differences between the expected and actual inventory values.	Post Purchase Invoices Post Purchase Registrations Post Sales Picking Lists Post inventory adjustments

Answer:

Requirement	Process
Identify Items that are not fully settled.	▼
	Print Inventory Close Log
	Run Recalculation
	Print Inventory Valuation Report
	Post Purchase Registrations
Reconcile differences between the expected and actual inventory values.	▼
	Post Purchase Invoices
	Post Purchase Registrations
	Post Sales Picking Lists
	Post inventory adjustments