# **Latest Version: 6.0**

## **Question: 1**

Which of the following best describes a traffic light auction format?

A. Suppliers must pass an access gate with prerequisites before participating in the full auction.

B. Suppliers submit decreasing bids within staggered lots that do not include overtime.

C. Suppliers submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.

D. Suppliers submit decreasing bids within serial lots with durations displayed via color coded icons.

## Answer: C

## **Question: 2**

Which area under the Project Manager menu contains the DocuSign accounts that allow you to see enhanced features for SAP Ariba Contracts?

- A. Import Legacy Contracts
- **B. Signature Providers**
- C. Mass Edit Projects
- D. Manage Keywords

#### **Answer: C**

#### **Question: 3**

Which of the following event templates should be used when sourcing a commodity product that is subject to frequent price fluctuations, and where participants bid in discounts relative to a baseline?

- A. Total cost auction
- B. Reverse auction with bid transformation
- C. Index-based auction
- D. Traffic light auction

#### Answer: C

Question: 4

Which of the following system groups are considered user licenses? Note: There are 2 correct answers to this question.

A. Contract Approver

B. Senior Analyst

C. Sourcing Agent

D. Commodity Manager

Answer: C,D

## Question: 5

Where can you access tasks that have been assigned to you? Note: There are 3 correct answers to this question.

A. Manage > Personal Workspace

- B. Manage > My Task
- C. To-Do portlet
- D. Dashboard calendar
- E. Manage > To Do

Answer: B,C,D

# **Question: 6**

Which of the following event templates are intended to sell goods that you have in stock?

A. Forward auction

- B. Reverse auction
- C. RFP
- D. RFI

Answer: A

## **Question: 7**

In the context of a BOM quote, which option should be used to enable suppliers to provide bids for certain materials only?

A. Visible part typesB. Active part types

C. Material part types

D. Quotable part types

## Answer: D

## **Question: 8**

Which action can the customer take if the ENABLE\_ITEM\_VERSIONING parameter is active?

A. Assign different versions of the same item to different users.

- B. Store the history of BOM changes.
- C. Assign the BOM to different programs.
- D. Add different versions of the same material to sourcing events.

Answer: B

## **Question: 9**

What SAP Ariba solution allows you to find new suppliers for future events?

- A. SAP Ariba Discovery
- B. SAP Ariba Knowledge
- C. SAP Ariba Connect
- D. SAP Ariba Supplier Lifecycle and Performance

**Answer: A** 

# **Question: 10**

Which of the following considerations should you keep in mind when using auction templates? Note: There are 2 correct answers to this question.

- A. Contains high price variance
- B. Expected low competition between strategic and preferred suppliers
- C. Runs over a short period of time
- D. Price is the most important factor

Answer: A,C