Latest Version: 16.0

Question: 1

Users at Universal Containers (UC) adhere to the following process for expense reports:
• Create the expense report.
• Attach receipts in an Expenses app.
• Send the report to the accountant to review and approve.
An administrator needs to enable this app for Salesforce Mobile.
What should the administrator consider from the Users perspective'

A. A user can create records, attach receipts as photos, and submit for approval.
B. A user can create list views, attach receipts as photos, and submit records for approval.
C. A user can search Salesforce Records, attach receipts as photos, and approve records from Chatter.
D. A user can utilize Search, create list views, and receive record push notifications from Chatter.

Answer: A

Question: 2

Which three objects can be added as Campaigns Members? Choose 3 answers

A. Contacts
B. Leads
C. Accounts
D. Person Account
E. Individuals

Answer: A, B, C

Question: 3

Which setting on a profile makes a tab not accessible on the All Tabs page or visible in any app, but still allows a user Multiple Books to view records that would normally be found under this tab?

A. App Permissions
B. Object Permissions
C. Tab Settings
D. Org-wide Defaults

Question: 4

Ursa Major Solar tracks both user issues and customer issues A user issue can be logged as:
• new
• waiting for reply
• closed
A user issue can be logged as:
• new
• working
• closed
An administrator needs to track both case types. Which features should be used?

A. Workflows and Automated Case Users
B. Page Layouts and Process Builder
C. Record Types and Support Processes
D. Page Layouts and Record Types

Answer: C

Question: 5

Ursa Major Solar's default, organization-wide sharing for accounts is set to public read/write. The administrator needs to ensure that marketing never modifies an account record.
Which action should the administrator take to accomplish this goal?

A. Switch organization-wide default sharing to public read only.
B. Remove edit access on accounts from the custom marketing profile.
C. Assign a permission set to marketing users which removes edit permission.
D. Separate the marketing role hierarchy from the sales role hierarchy.

Answer: B