

Latest Version: 7.0

Question: 1

You want to analyze the expected gross profit of your incoming orders by a specific product category. Which one of the following reports can deliver these figures?

- A. The "Profit Analysis" report, based on earned profit.
- B. The "Profit Overview by Key Figure" report, based on invoiced profit.
- C. The "Profit Detail by Contribution Margin Scheme" report, based on order profit.
- D. The "Income Statement by Function of Expense" report, based on order profit.

Answer: A

Question: 2

Which of the following can you use to connect external systems and applications to SAP Business ByDesign?

Note: There are 3 correct answers to this question.

- A. Custom OData services
- B. IDoc interfaces using RFC
- C. Web service APIs (SOAP)
- D. DCOM interfaces
- E. OData APIs for reports and data sources

Answer: ABC

Question: 3

With which priority is the functional area automatically determined?

- A. First: General ledger account
Second: Cost center type
- B. First: Cost center type
Second: Profit center
- C. First: Profit center
Second: General ledger account
- D. First: Cost center type
Second: General ledger account

Answer: A

Question: 4

Which of the following pricelists are delivered by SAP?

Note: There are 3 correct answers to this question.

- A. Customer-specific pricelist
- B. Base pricelist
- C. Delivery-specific pricelist
- D. Quotation-specific pricelist
- E. Company-specific pricelist

Answer: A, B, C

Question: 5

Two companies "A" and "B" are setup in organizational management.

Which of the following options can you use as the account for the sales order in company "A", when selling goods to company "B"?

- A. The site receiving the goods corresponding to company "B".
- B. The partner company corresponding to company "B".
- C. The business partner corresponding to company "B".
- D. The organizational unit representing company "B".

Answer: B