

Question: 1

What makes Avaya's Fabric Connect fundamentally different to traditional IP networks?



- A. It uses MPLS in new and more efficient ways
- B. It uses OSPF to do the routing, based on the MAC address
- C. It uses a new Avaya proprietary protocol to get away from IP with all its limitations
- D. It enables a dynamic, agile and resilient network where Services need only be configured at the edge

Answer: D

Explanation:

Reference:

<http://www.avaya.com/usa/documents/dn7348.pdf>

Question: 2

How are Avaya's Core Ethernet Switches differentiated from other Switches in the industry?(Select the two correct options)

- A. They consistently implement our differentiating capabilities regardless of the 'size' of the network
- B. They use a unique Clustering technology
- C. They are smaller and lighter
- D. They support the Spanning Tree Protocol

Answer: B, D

Question: 3

We are at the beginning of an emerging market defined by which two of the following key inflection points? (Select two)

- A. Consumerization of IT
- B. Client-server computing
- C. ATM to the desktop
- D. Cloud computing and networking

Answer: A,D

Question: 4

Select the three best reasons for giving administrators their own login and only the access privileges they need for their job. (Select three)

- A. Increases the amount of software that needs to be installed
- B. Increases network security
- C. Helps to reduce downtime due to configuration errors
- D. Allows provisioning changes to be tracked by individual user

Answer: B,C,D

Question: 5

Your colleague is finalizing an Avaya Aura project with a customer. He found out that some of the existing non-Avaya edge switches will also need to be replaced and asks you "What kind of savings do Avaya Edge Switches offer over the competition?" Which three of the following reasons would you offer him? (Select three)

- A. Avaya Edge Switches can run on DC power, which enable up to 30% energy savings.
- B. Huge time savings because there is no need provision each phone and each edge switch manually.
- C. It eliminates human error in ensuring that the correct VLAN and QoS setting get assigned to each device automatically.
- D. When Miercom tested the ERS 4548GT-PWR series for example, they found that on average it was 20-25% more energy efficient than the Cisco Catalyst 3750-X solution and the HP E4500 series solution and 50% more efficient than the Juniper EX 4200.

Answer: A,C,E

Question: 6

While discussing a proposition with a prospective customer, they ask what the most important value propositions are that Avaya Data Center Solutions bring to the table. (Select the four most important value propositions)

- A. Cost - Minimizing and Simplifying
- B. Operations - Improving Time-to-Service

D.Availability - of business operations
E.Scalability - Built for Seamless Growth
F.Virtualization - of server capacity

Answer: C,D,E,F

Explanation:

Reference:

<http://www.avaya.com/usa/solution/network-virtualization/>

Question: 7

A customer asks you about the benefits of stacking Avaya's Edge Switches. Which three of the following responses are correct? (Select three)

- A. Stacks share a single Power Supply, therefore save costs
- B.Stacks offer scalability. Units can be added as needed - up to eight
- C.Stacks are managed as a single entity
- D.Stacks protect against unit or cable failure with fail-safe stacking

Answer: A,C,D